



CLOC 2025

# Key Takeaways That Drive Innovation

## *The Future of Legal Operations is Here*

CLOC 2025 emphasized innovation in legal operations. Here's what mattered most from the conference and how HIKE2 can help companies and firms implement it.

### 1 | AI Is Redefining Legal Spend Management

#### **What We Learned at CLOC:**

LLMs (Large Language Models) outperformed human reviewers in invoice processing—achieving up to 92% accuracy and reducing review time by over 95%.

#### **We Help Legal Teams:**

- Automate invoice review with AI
- Cut legal spend review costs dramatically

### 2 | Driving Pricing Innovation: A Roundtable for LegalOps Leaders

#### **What We Learned at CLOC:**

As you may have heard in the Pricing Panel discussion with Morgan Llewellyn (HIKE2 AI Practice Director) and Léo Murgel (Salesforce SVP), legal operations leaders are reimagining pricing to deliver more value, transparency, and alignment with business outcomes.

#### **What We Deliver:**

- Build transparent, data-driven pricing aligned with business goals
- Drive adoption with dashboards, RFPs, and stakeholder training

### 3 | Visual Analytics for Deeper Legal Insight

#### **What We Learned at CLOC:**

Combining visual analytics with legal research tools helps professionals quickly uncover relevant precedents, surface patterns, and streamline argument construction.

#### **We Implement Tools That:**

- Enhance decision-making with data visualization
- Integrate analytics into Salesforce and other platforms



HIKE2 is a partner focused in legal. We're bringing CLOC insights directly to legal operations teams and firms ready to move forward. **Contact us today to explore how CLOC 2025's vision can translate into real transformation for your team.**

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